



### MEDIA RELEASE

# Speedcast Expands Capacity on AsiaSat 9 to Serve Asia-Pacific Upgraded Capacity Enhances Quality and Efficiency for Networking and Connectivity

Hong Kong and Sydney, 10 April 2018 – Asia Satellite Telecommunications Company Limited (AsiaSat), Asia's leading satellite operator announced an expansion and renewal agreement with Speedcast International Limited (Speedcast; ASX: SDA), the world's most trusted provider of remote communication and IT solutions, to utilise multiple C- and Ku-band transponders on the brand new AsiaSat 9. This upgrade will enhance high quality managed network services for Speedcast's global customers in the Mobility, Maritime, Energy, Enterprise and Government sectors, and for cellular backhaul solutions to emerging markets.

With AsiaSat 9 in service at 122°E since year-end 2017, Speedcast has been seeing benefit from the superior power and efficiency of the high performance beams. This new agreement facilitates Speedcast's flexible access to AsiaSat 9's enhanced C-band and Ku-band beams serving East Asia, Indonesia and Myanmar, which allows the company to expand and upgrade the communications networks based on customer requirements.

AsiaSat has been a long-term partner of Speedcast in the Asia-Pacific region since 1999. Together, they provide high demand, wide-range, robust and reliable communications solutions for mission critical networks - from voice, video and broadband data, to safety and cybersecurity, as well as cellular backhaul solutions to telcos and critical connectivity solutions for remote regions and in emergency situations.

Barrie Woolston, Chief Commercial Officer of AsiaSat said, "We greatly value our unique relationship with Speedcast and the fantastic history working together to deliver high quality, flexible and reliable networking and communication solutions to their customers. Amid this dynamic market and evolving customer requirement, we are grateful to continue to support Speedcast's expansion and success in the Asia Pacific."





"AsiaSat has been an important partner for Speedcast in the Asia-Pacific region for many years and we are eager to further strengthen the relationship with the upgrade on AsiaSat 9," said Moti Shulman, Senior Vice President of Capacity Management & Network Planning, Speedcast. "Our growing customer needs in this region warrant enhanced capacity that performs reliably and efficiently, and our partnership with AsiaSat is an invaluable asset that allows us to deliver on our promise of the best possible managed connectivity services for our customers' critical operations."

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#### About AsiaSat

Asia Satellite Telecommunications Company Limited (AsiaSat), the leading satellite operator in Asia, serves over two-thirds of the world's population with its seven satellites, AsiaSat 3S, AsiaSat 4, AsiaSat 5, AsiaSat 6, AsiaSat 7 and AsiaSat 8, and the new AsiaSat 9. The AsiaSat satellite fleet serves both the broadcast and telecommunications industries. Over 600 television and radio channels are now delivered by the company's satellites offering access to more than 830 million TV households across the Asia-Pacific region. AsiaSat is a wholly-owned subsidiary of Asia Satellite Telecommunications Holdings Limited, a company listed on The Stock Exchange of Hong Kong Limited (Stock Code: 1135). For more information, please visit <a href="www.asiasat.com">www.asiasat.com</a> | <a href="LinkedIn">LinkedIn</a> | <a href="Eacebook">Facebook</a> | <a href="Twitter">Twitter</a> | <a href="Mobile App">Mobile App</a>

## About Speedcast International Ltd.

Speedcast International Ltd (ASX: SDA) is the largest provider of remote communications and IT services in the world. Speedcast's fully managed service is delivered via a leading global, multi-access-technology, multi-band and multi-orbit network of 70+ satellites and an interconnecting global terrestrial network, bolstered by extensive on the ground local support from 40+ countries. This global "network of networks" allows customers to fully rely on the most robust, integrated infrastructure available in the market for their mission critical applications. Speedcast is uniquely positioned as a strategic business partner, tailoring communications, IT and digital solutions to meet unique customer needs and enable business transformation. Speedcast extends its managed services through differentiated technology offerings including cyber-security, crew welfare, content solutions, data and voice applications and network systems integration services. With a passionate customer focus and a strong safety culture, Speedcast serves more than 2,000 customers in over 140 countries in sectors such as Maritime, Energy, Mining, Enterprise, Media, Cruise, NGOs and Government. Learn more at www.speedcast.com.

Social Media: <u>Twitter</u> | <u>LinkedIn</u> | <u>Facebook</u>

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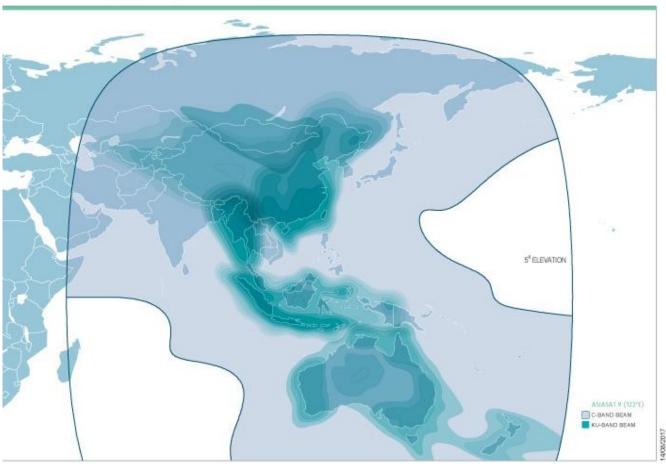
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AsiaSat 9 carries the widest C-band coverage and multiple dedicated Ku-band beams over key Asian markets at 122°E